

Marcie Shuman

Of Counsel

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Marcie Shuman brings a precise, business-oriented approach to real estate transactions across the full development lifecycle, advising clients on the deals that shape commercial, industrial, and master-planned community projects throughout Arizona and beyond.

Marcie's transactional practice covers a wide range of deal structures and documentation, including purchase and sale agreements, development agreements, land banking and option structures, sale-leasebacks, easements, ground leases, commercial leases, CC&Rs, condominium documents, and association governance. Clients rely on her to identify practical solutions that keep complex deals on track without losing sight of their underlying business objectives.

Marcie also advises on the real estate components of mergers and acquisitions (M&A) and financing transactions, integrating her real estate knowledge with a strong corporate background. That corporate foundation includes joint ventures, entity organization, operating agreements, government contracts, compliance matters, and audit responses — allowing her to serve clients whose real estate needs intersect with broader organizational or transactional goals.

Marcie is a member of AZCREW, a chapter of the CREW Network, and serves as a Member and Volunteer Arbitrator for the State Bar of Arizona.

Select Experience

- National Homebuilders – Represented national homebuilders and land bankers in the acquisition and land-banking of thousands of acres for new master-planned communities throughout Arizona. Negotiated and drafted development agreements, purchase agreements, and CC&Rs; conducted title and due diligence review; and prepared public disclosure and other reports supporting retail home sales.
- National Nonprofit Organization – Assisted a national nonprofit with contractual arrangements involving Arizona municipalities, a federally recognized Indian

Education

- Syracuse University College of Law (J.D.)
– *magna cum laude*
- Maxwell School of Citizenship and Public Affairs (M.P.A.)
- University of Utah (B.S., Political Science)

Bar Admissions

- Arizona

community, police departments, and a state university. Negotiated and drafted agreements and renewals for medical, rescue, animal support, and veterinary services that benefit local communities and their pets.

- Bottled Water Distribution Company – Represented a bottled water distribution company in acquiring land to expand its facilities. Negotiated acquisition documents and revised existing leases to address operational needs while protecting the client's long-term investment in its distribution infrastructure.

Charitable & Civic Involvement

- Member, AZCREW, a chapter of the CREW Network
- Member and Volunteer Arbitrator, State Bar of Arizona
- Volunteer, Brophy College Preparatory, Mother's Guild
- Volunteer Manager, Dynamos SC