

Lauren Smith

Associate

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Phoenix – 602.735.2720



Lauren Smith structures commercial real estate acquisitions, dispositions, and leasing transactions so developers, investors, and corporate occupiers can close with confidence.

Lauren brings focused experience in commercial real estate transactions to clients across the full deal lifecycle—from site acquisition and development through leasing and disposition. Lauren represents public and private real estate investment firms, regional developers, nonprofit organizations, and corporate occupiers in office, industrial, retail, and multi-family matters, primarily in Arizona and across the U.S.

On the leasing side, Lauren negotiates and documents transactions for both landlords and tenants, including Class A office and industrial complexes, retail centers, warehouse facilities, and corporate headquarters. Her acquisition and disposition work spans retail, office, industrial, and multi-family asset classes, including sale-leaseback structures and NNN property portfolios.

Lauren also advises on development matters, guiding clients through the legal dimensions of ground-up projects ranging from industrial business parks to large-scale retail centers. Her client roster includes institutional investment firms, Fortune 100 tenants, national grocery companies, and healthcare companies, reflecting the range of real estate transactions she regularly structures and negotiates.

Lauren is a member of Dorsey & Whitney's Real Estate & Land Use practice.

Select Experience

Leasing

- Negotiated leasing and development agreements for a national grocery company in connection with its new corporate headquarters.

Education

- Arizona State University - Sandra Day O'Connor College of Law (J.D., 2020)
 - *Magna Cum Laude*, *Willard H. Pedrick Scholar*
- Arizona State University (B.S., Marketing, B.A., Business Law, 2017)
 - *Summa Cum Laude*

Bar Admissions

- Arizona

- Advises various real estate investment firms and developers on an ongoing basis in office and industrial leasing for Class A office and industrial complexes in the Phoenix, Arizona area.
- Represented a healthcare company in connection with multiple nationwide leasing transactions and lease administration matters.
- Represented a nonprofit corporation in the leasing of a warehouse facility for a new location.

Accolades

- *Best Lawyers® Ones to Watch in America*, Real Estate Law, 2027
- Contributed more than 50 Diversity hours, 2023

Legal Writings

- *Time to Join the Playing Field: A Proposal For Legalizing Sports Betting in Arizona*, Ariz. St. L.J. Online (May 2020)