

Jennifer L. Hanson

Partner

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Jennifer structures tax-exempt and taxable debt financings for governments, health care systems, and nonprofits across the upper Midwest and nationwide, turning complex bond transactions into funded infrastructure and mission-critical projects.

Since 2002, Jennifer has served as bond counsel for more than 75 local government clients across the upper Midwest, bringing the same discipline she applies to nine-figure health care system financings to smaller municipal bond issuances where precision matters just as much.

On the health care side, Jennifer serves large and small health care systems as bond counsel, borrower's counsel, or special tax counsel—advising on how to structure transactions for taxable or tax-exempt treatment, drafting and negotiating financial covenants, managing initial and ongoing disclosure obligations, and guiding clients through post-issuance tax compliance procedures. She also works as underwriter's counsel and special tax counsel in health care and charter school financings nationwide, which means she understands the transaction from every seat at the table.

Jennifer's government finance work spans general obligation bonds, capital improvement plan bonds, sales tax revenue bonds, and airport revenue bonds for counties, cities, and regional authorities throughout Minnesota, North Dakota, South Dakota, and beyond. When market conditions create refinancing opportunities, she counsels clients through refundings; when borrowers face financial stress, she advises on workouts. Her practice also extends to multifamily housing revenue bonds and charter school lease revenue financings, reflecting the breadth of public-purpose borrowing she has supported over more than two decades.

Chambers USA has recognized Jennifer in Public Finance in Minnesota, a reflection of the depth of relationships and transaction volume she has sustained in this market.

Education

- University of Michigan Law School (J.D., 2002)
 - *cum laude*
- Harvard University (A.B., History and Literature, 1997)
 - *magna cum laude*

Bar Admissions

- Minnesota

Select Experience

- Served as bond counsel on \$750,000,000 City of Rochester, Minnesota Health Care Facilities Revenue Bonds (Mayo Clinic), Series 2026ABC.
- Served as bond counsel on \$579,565,000 Minnesota Agricultural and Economic Development Board Health Care System Revenue Bonds, Series 2026ABC (Fairview Health Services).
- Served as bond counsel on \$135,350,000 City of St. Cloud, Minnesota Health Care Revenue Bonds, Series 2026 (CentraCare Health System).
- Served as underwriter's counsel on \$125,000,000 South Dakota Health and Educational Facilities Authority Revenue Bonds, Series 2026 (Monument Health).

Accolades

- *Chambers USA*, Public Finance, Minnesota, 2026
- *Best Lawyers in America*®, 2025-2027
- *Minnesota Monthly*, "Top Lawyers in Minnesota," 2024

Insights

April 13, 2020

CARES ACT Municipal Liquidity Facility

March 30, 2020

CARES Act Summary for Public Finance