

Cat Ulrich Davis

Associate

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Minneapolis – 612.492.6978



Cat structures technology transactions and AI contracts that give emerging companies and established enterprises a clear legal foundation for building, licensing, and scaling what they create.

Cat drafts and negotiates agreements that determine how software gets licensed, how AI systems get deployed, and how businesses capture value from what they build. Her work spans software and platform development arrangements, SaaS and cloud services agreements, strategic partnerships, and complex commercial contracts, with a consistent focus on intellectual property ownership, data rights, and product integration.

Cat has developed particular depth advising clients on artificial intelligence (AI) technologies. She counsels companies on AI-related contracting, risk allocation, model development and training issues, data use considerations, and the evolving regulatory landscape surrounding generative AI and automated decision-making systems — areas where the legal frameworks are still taking shape and where early, precise contracting decisions carry long-term consequences.

Cat also advises startups and high-growth companies across their full lifecycle. From formation and early-stage structuring through venture capital financings, scaling, and exit planning, she provides practical, business-oriented guidance on equity and debt financings, corporate governance, and investor negotiations.

Select Experience

- Represented both vendors and customers in connection with software-as-a-service (SaaS) transactions, including agreements involving software licensing, service levels, data rights, security, and regulatory compliance.
- Drafted and negotiated implementation services, professional services, and consulting agreements governing the deployment, customization, integration, and support of technology solutions.

Education

- University of Minnesota Law School (J.D., 2021)
 - *summa cum laude*
- University of Minnesota (B.A., Political Science and Global Studies, 2016)

Bar Admissions

- Minnesota

- Counseled clients on software development, product development, and collaboration agreements, including arrangements involving intellectual property ownership, licensing, commercialization rights, incorporation of artificial intelligence and ongoing development obligations.
- Advised businesses on e-commerce terms and online contracting frameworks, including website terms of use and related customer-facing terms.
- Reviewed AI and machine learning research publications and related technical materials to identify intellectual property, licensing, data rights, and regulatory risks associated with the development, acquisition, and commercialization of emerging technologies.

Clerkships

- U.S. District Court for the District of Minnesota, Honorable John R. Tunheim, 2021–2022

Accolades

- MSBA, North Star Lawyer, 2023, 2025
- Contributed more than 50 Diversity & Inclusion hours, 2024
- Consistently providing pro bono legal assistance to those in need through Dorsey's Pro Bono program

Insights

January 4, 2023

Using Risk To Evaluate Industry-Specific ESG Issues In 2023